

Bay Area Life Sciences organization leverages Regulatory Information Management & SafetyDocs for cost effective and scalable resourcing model to reduce their operational overheads.



About the Client

A California-based company that uses genomics and artificial intelligence to discover and develop new drugs for various types of cancer. The company aims to accelerate the drug discovery process by analyzing large amounts of genomic data and generate novel molecules with therapeutic potential.

Business Challenge

Vendor Support for RIMS and SafetyDocs

The client needed external expertise to effectively maintain their Regulatory Information Management System (RIMS) and SafetyDocs. Achieving key data objectives required specialized skills beyond their in-house capabilities.

Affordability and Scalability

The existing administration, primarily based in the United States, was costly and lacked scalability. This hindered the client's ability to expand operations efficiently.

Operational Overload vs. Strategic Priorities

The client's focus on day-to-day activities was distracted from their strategic priorities. The operational burden compromised their tactical plans, making it difficult to drive innovation and long-term growth.

Business Solution

Key aspects of the solution included:

Scalable and Cost-Effective Resource Model:

Implemented a flexible resourcing model that could scale operations as needed. This model allowed for better resource allocation, enabling the client to manage costs while expanding capacity.

Centralized, Global Support for Business Functions:

Established a centralized support system providing global coverage of business services. Ensured consistent and reliable support across all locations, enhancing operational efficiency and effectiveness.

Optimization to Address Growing and Complex

Business Priorities: Demonstrated the ability to scale operations in response to the client's evolving needs. Reduced the burden of operational tasks, allowing the client to focus on strategic priorities and drive innovation and long-term growth.

Business Value

Optimized Resourcing Model: Achieved a cost-efficient onsite-offshore ratio, optimizing resource allocation.

Global Support with Minimal Downtime: Provided consistent global support, minimizing operational downtime.

Maximized Revenue and Minimized Compliance &

Operational Costs: Enhanced productivity and operational excellence, resulting in higher revenue and reduced costs.